AGENTS & Associations

What is the total number of agents operating in your country?
Official data N.A.

How many agencies are members of your association?
24

Market Growth/Decline
Please include information regarding trends in student numbers and student nationalities.

If information is available or if you can estimate, please provide the following, for both your association and all of your country:

- total number of language students in 2010
  Association: 21.187
  Total from country: N.A.
- total number of language student weeks in 2010
  Association: 67.798
  Total from country: N.A.
- total number of high school and university students
  Association: N.A.
- top 5 destinations in 2010 and % of the market of each

<table>
<thead>
<tr>
<th>Destination</th>
<th>% of your students</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 UK</td>
<td>51</td>
</tr>
<tr>
<td>2 Ireland</td>
<td>17</td>
</tr>
<tr>
<td>3 USA</td>
<td>12</td>
</tr>
<tr>
<td>4 Spain</td>
<td>06</td>
</tr>
<tr>
<td>5 Malta</td>
<td>05</td>
</tr>
</tbody>
</table>

Visa regime – any new difficulties?
USA: complicated, time consuming and expensive procedure to get a student visa even for short language courses.

Government Relations – any developments with your or other governments?
Conference at the Italian office of the European Parliament: “Importance of language skills for your future career”. Juan Manuel Elizalde and Tony Mills among the international speakers.

Other key issues for the industry?
Contacts with the Youth Italian Ministry and Economical Development Italian Ministry.

Initiatives/Developments for your association?
Educational in Canada May 2011 – Open day at the Canadian Embassy in Rome October 18th, 2011.

Felca Agency Accreditation Code
Please give feedback for how many of you members’ brochures/websites have now been checked. 75% checked.